

What's Going DOWN?

BASF APPROVED APPLICATOR UPDATE



Durwest Applicator Spotlight



Left to right Mike Lozinski (Field Superintendent), Chad Scherle (Field Superintendent), Greig Malcom (General Manager), Doug Patton (Operations Manager), Carol Geddes (Office Manager), Kevin Malcom (Restoration Coordinator), David Cook (President)

Durwest has a long history in what they have always said was one of two things . . . “we either repair concrete or we protect it”. The first parking structure that Durwest was involved with was the Medical Arts Building in Winnipeg, Manitoba in the mid-1980s. This project truly gave the team a “thirst” for concrete restoration and they haven’t turned their back on it since.

Durwest has experienced significant growth in the last 5 years with new high rise construction activity in the Calgary marketplace. Many of the new parking structures for these high rises have been waterproofed by Durwest. “The relationships we have established with the Developers and General Contractors are largely due to our performance and quality of work”, says Greig Malcom, General Manager for Durwest. Durwest’s flexibility and commitment to quality have proven to create the right combination for successful projects, especially in times of labor shortage, scheduling issues, etc.

Durwest is proud to have completed over 1 million square feet of parkade coatings in the past 14 months using BASF systems. Projects include structures such as Sundance West (120,000 sq.ft.), Eighth Avenue Place (410,000 sq.ft.), Encore Towers (260,000 sq.ft.), Riverfront Towers (80,000 sq.ft.), Calgary Board of Education Tower (96,000 sq.ft.) and Chinook Mall (210,000 sq.ft.). Durwest, with the continued support of the BASF team, expects to continue their outstanding success in this field.

With the recent slowdown in new construction activity, Durwest finds that they are returning, more than ever, to their core of business – concrete restoration. “The expertise we have gained over the past 30 years in the business has us on the invited list of most of the Engineering firms in our market place”, says David Cook, President of Durwest. Durwest’s ability to perform the majority of the work with their own experienced people allows them to maintain

control of the project, and gain the trust of their clients. Many of these clients rely on Durwest time and again to look after their needs in a professional manner. The knowledge David and his team has in a vast array of products, as well as the relationship with BASF, sets them apart from the competition. Projects from \$10,000 to \$1,750,000 all receive the same amount of attention from the professional staff. This is what Durwest clients have come to expect and trust, this is what Durwest delivers.

This coming year is exciting for Durwest as they invite new members, all of whom are existing employees, to be part of their ownership group; and with them, bringing enthusiasm and experience. Depending on the season, like many other companies in this industry, Durwest employs anywhere from, 25-70 people.